

Delnor Improves Collaboration to Increase Project Control and Cut Costs

CUSTOMER OVERVIEW

Canada Leaders 2015 Ranking:
31

Type of Construction
General Contractor

Headquarters
Edmonton, AB- Canada

Customer Since
2012

Prior Software
Sage ACCPAC

Viewpoint Solutions
Vista by Viewpoint

Delnor, a leading general contractor listed on the 2015 Canadian Construction Leaders list, was founded in 1983 and provides professional commercial construction services across Alberta & Interior BC. Delnor's longstanding reputation is founded on providing quality workmanship while maintaining a constant focus and commitment to the relationships formed in the community and industry.

Delnor recognized the need for a new software solution as access to critical data was delayed and cumbersome to collect from teams across the organization. Accounting and Project Management were working in isolation and a unified and integrated solution was needed to ensure teams were working collaboratively and that information was easily shared. With the company's previous solution, it could take up to 4 weeks to deliver job costing data, leaving project managers with little to no information on whether their projects were on budget. It became critical to help ensure project managers could readily see where the labor and supply costs were on a job to help support course correction and faster, better decision making.

We Can Help

Delnor's previous accounting system resulted in paper intensive processes and the need for multiple reports to be generated and printed. Now with Vista by Viewpoint, key processes and workflows are electronic, and standardized, and customized reports are easily created and shared both internally and externally.

"We've streamlined our auditing process by having everything electronically in one unified system," said Joel Ramer, CFO at Delnor. "Our operations team now has the ability, at any location, to access the information they need. The system now has the flexibility to adapt to the way that we do business."

Since using Vista, Delnor also has tighter controls around change and subcontract management. Project managers can now integrate change management and subcontract management against committed costs, reducing the risk of overpayment. Also, since invoices can be created faster and sent out in a timely manner (hours vs. days), Delnor is getting paid faster and seeing improved project cash flow.

“Partnering with Viewpoint has been a very positive experience and our relationship is one of the best we have with any of our software vendors,” concluded Ramer. “Viewpoint’s responsiveness and attention to detail has been incredibly positive. The partnership has allowed us to grow and take on projects of increasing complexity.”

We'd love to share more.

To learn why so many construction companies select Viewpoint as a technology partner, visit VIEWPOINT.com.

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We used to create separate reports for our insurance and bonding companies each month that took valuable time and resources. Now, Vista automatically creates and sends a notification to these companies letting them know the report and all the information they need is available - we don't even know it is happening.

- Glenn Cyrankiewicz, CEO,
Delnor Construction

ABOUT VIEWPOINT

Viewpoint, a Trimble company (NASDAQ: TRMB), is the leading global provider of integrated software solutions for the construction industry. We are trusted by nearly 8,000 customers to connect their office, team and field operations, improving project profitability, enhancing productivity, and effectively collaborating across the broad construction ecosystem. Our innovations transform construction by aligning financial and HR systems, project management tools, and mobile field solutions to minimize risk and increase efficiency. With clients in 28 countries, we serve more than 46 per cent of the ENR 400, and more than a third of the ENR 600. For more information, please visit VIEWPOINT.com.

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